REPORT ON PROACTIVE INVESTMENT PROMOTION AND FACILITATION SUPPORT PROVIDED TO ABIS PREMIUM LIVESTOCK PROCESSING LIMITED

1.0 BACKGROUND

In furtherance of its mandate to promote, attract and facilitate private investment into Katsina State, the Katsina State Investment Promotion Agency (KIPA), working with relevant Ministries, Departments and Agencies, supported the engagement and development of the proposed investment by ABIS Premium Livestock Processing Limited for the establishment of a modern livestock processing facility in Katsina State.

The proposed project seeks to leverage Katsina State's significant livestock resources and strategic location to establish a modern processing facility serving domestic, regional and potentially international markets. The original proposal envisaged a fully automated facility for processing cattle, small ruminants and other livestock products, supported by cold-chain, waste-management, traceability and halal-compliant systems.

KIPA's involvement was not limited to recording or announcing the proposed investment. The Agency and the State Government undertook a series of deliberate actions aimed at helping the investor understand the opportunity, assess project viability, identify an appropriate location, engage relevant government institutions, develop an investment structure and progress the proposal towards implementation.

2.0 PROACTIVE INVESTMENT PROMOTION AND FACILITATION SUPPORT

The engagement with ABIS developed progressively through identifiable investment-facilitation stages.

Investor engagement and project assessment. As part of assessing the investor and understanding its operational capabilities, the State undertook direct engagement with ABIS. On **11 October 2024**, His Excellency, the Governor of Katsina State, led a high-level delegation to the ABIS Livestock Processing Facility at Idu Industrial Area, Abuja. This provided an opportunity for the State to assess ABIS's operations and explore the suitability of its proposed model for Katsina State.

Project structuring and financing engagement. On **11 November 2024**, a tripartite meeting was held involving the State Government, ABIS and prospective financiers, including AVA Capital Group and Emerging Africa Capital Group. The meeting reviewed the proposed project's structure and scope, ABIS's capacity, possible operational models, financial implications, sustainability considerations and risk-mitigation requirements. This demonstrates that the State's intervention extended beyond introductory engagement to facilitating the technical and financial development of the proposed investment.

Site identification and investment establishment support. Following the project discussions, an ABIS team visited Katsina State on **18 November 2024** to identify suitable land for the proposed facility. Facilitating access to suitable investment land represents a practical step towards converting an investment proposal into an implementable project.

Technical and project-development support. The engagement subsequently progressed into preparation and consideration of feasibility studies, site acquisition and allocation, environmental assessment, project design, Bills of Quantities and validation arrangements. The implementation plan also envisaged establishment of a Project Steering Committee and Facility Management Board, validation of feasibility studies by relevant State institutions and preparation of the project for government consideration.

Investment structuring and risk assessment. The State also subjected the proposal and proposed legal arrangement to substantive review rather than proceeding directly to commitment. The review identified issues relating to the proposed financing structure, risk allocation, performance guarantees, procurement, monitoring, transfer arrangements and value for money, and recommended independent feasibility assessment, milestone-based financing, KPIs, performance guarantees and stronger government oversight.

This process resulted in further refinement of the investment framework. The updated MoU introduced, among other safeguards, independent technical and financial assessment, milestone-based disbursement, independent engineering and auditing, performance bonds, insurance, KPIs, quarterly reporting and enhanced government oversight. ABIS Updated MoU-1

3.0 INVESTMENT FACILITATION JOURNEY

Taken together, the interventions demonstrate a continuous investment-development process:

Investor Engagement → Investor/Facility Assessment → Project Discussions → Engagement with Prospective Financiers → Site Identification → Technical and Feasibility Work → Project Structuring → Legal and Risk Review → Institutional Coordination → Development of Implementation Framework.

The significance of these interventions is that KIPA and the State Government did not merely wait for ABIS to independently develop the project. The investor was supported through the critical stages required to translate an investment concept into a structured investment opportunity.

4.0 OUTCOME AND CONTINUING FACILITATION

The engagement resulted in the proposed investment being progressively developed from an initial livestock-processing concept into a structured investment project

with identified capacity, project components, implementation requirements, financing considerations, governance arrangements and risk-mitigation measures.

The project has also continued to be refined with the objective of developing an investor-led and commercially sustainable livestock processing project, capable of attracting appropriate private capital while leveraging Katsina State's livestock resources, market access and government facilitation.

Importantly, this continuing project-development work demonstrates that the State's role has been to **facilitate the investment process and improve its readiness for implementation**, rather than merely to recognise an investment announcement.

5.0 CONCLUSION

The ABIS engagement provides evidence of proactive investment promotion and facilitation by KIPA and the Katsina State Government.

From the initial engagement and assessment of the investor's capabilities, through project and financing discussions, site identification, technical assessment, institutional coordination, legal review and development of an implementation framework, the State undertook concrete actions intended to move the investment towards implementation.

Accordingly, the attached evidence demonstrates a continuous investor-facilitation journey rather than an isolated investment announcement or an aftercare intervention. It illustrates KIPA's discharge of its core mandate: identifying and developing investment opportunities, facilitating investors, coordinating government institutions, addressing investment-entry requirements and supporting proposed investments towards establishment in Katsina State.

